

BEN SHERMAN

COACH

LACOSTE

Lee

NAUTICA

Riders

ROCKPORT

SKINS

Teva

speedo

THE NORTH FACE

UGG

Wrangler

SPEEDO ACCOUNT MANAGER - NSW Alexandria Office

Execute strategic plans with our major accounts. Help to grow the territory through new account solicitation and incremental growth

ABOUT THE ROLE

As a NSW Account Manager you will be based at our Speedo Alexandria location in a permanent full-time position.

Your main responsibilities will be to:

- Deliver against financial targets in NSW
- Grow the territory through new account solicitation and incremental growth in existing accounts
- Execute strategic plans
- Conduct regular product knowledge sessions with all accounts

ABOUT THE CANDIDATE

We are looking for someone who is enthusiastic, energetic, and understands and lives our culture of diversity, fun and family. As well as this, the following attributes, skills and qualifications will contribute to your success in the role:

- Marketing based qualifications an advantage but not essential.
- 3 years' previous experience as an Account Manager or in fashion industry but not essential
- Well-developed computer skills for Reporting and group presentations
- Excellent customer liaison skills, both face to face and over the phone
- High level of visual merchandising ability
- Able to think laterally when solving problems
- Due to wide demographic of our retailer partners – an ability to adapt to different personalities is vital

Application Closing Date: 13th July 2018

refer a friend...

If you know someone who meets the above criteria and is a perfect fit to our culture & company vision, simply...

1. **Contact** HR at hrgroup@truealliance.com.au and/or the hiring manager who can tell you more about the role
2. **Tell** your friend about this great opportunity
3. Get you or your friend to **submit** your friend's application, CV/Resume and any other related documents that might be relevant e.g. they might have a portfolio or cover letter... via email to recruitment@truealliance.com.au with the Subject: **Speedo – NSW Account Manager**

pick me! pick me!

If you would like this to be your next step in your TA career journey, simply...

1. **Contact** HR and/or the hiring manager to understand more about the role and discuss your skills and expertise.
2. **Speak** with your current manager about your interest in the role and to discuss your development options
3. **Send** your application via email directly to HR hrgroup@truealliance.com.au with the Subject: Internal Application (your name) – **Speedo – NSW Account Manager**
4. **Include** your CV/Resume and any other documents that might be relevant e.g. you might have a portfolio or cover letter...